

The NAIL®

October 2015





ASSOCIATES
APPRECIATION
NIGHT

September, 2015





Shoals Home Builders Association

1951 Veterans Drive, Florence, Alabama Mailing Address: P.O. Box 419, Florence, Alabama 35631 Phone (256) 766-9110 ● Fax (256) 766-9014

www.shoalshomebuilders.com

\$HBA
2015
Board of
Directors
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Randy Bratton

1st Vice-President Chad Baker

2nd Vice-President
Beverly Hardeman

TreasurerScott Haataja

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\$TAFF
Executive Officer
Brenda Griffith



Message A

From the President

Hello SHBA Members,

Last month we honored our Associate members at our September General Membership Meeting & Associates Appreciation on September 10th @ Singin' River **Brewing Co**. It was an Alabama "Surf & Turf" [BBQ & Shrimp Boil] along with great music. Our **October General Membership Meeting** will be a **Fifth Friday Free Lunch on Friday**, **October 30th** at the SHBA office from **11:00-1:00**. This will be a Tex-Mex buffet sponsored by **Problem Plumbing & Sewer** [James Sherrill] & **Classic Closets** [Johnnie Wilson]. **No** reservations needed – just come as you are from your worksite.

The next day, Saturday, Oct. 31st, SHBA & the Association of General Contractors will have a UNA Tailgate party @ 808 Hermitage Drive from 11:00-1:00. This will be sponsored by Bama Concrete, Party Pros, Kay Martin [Renaissance Realty], Brink Apartments, Shoals MPE, CHG Building Components, Rogers Group, Associated Insurors, Vulcan Materials, Coats Electric, WPI, Mike Randall [Coldwell Banker, Pinnacle Properties], and Blinds, Shades & Shutters.

In November, we will have our **Nov.** 10th General Membership Meeting at a new location – George's 217, a newly renovated event center with food provided by George's Restaurant. It is located at 217 Montgomery Ave., Sheffield. Reservations will be required for this event, so make plans now to attend.

Hope to see you then!

As Always,

Randy

Randy Bratton
Bratton Construction



Builders convene to plan **2016 Parade of Homes** [*April 23rd & 24th*]



Associates Council

Hello, Members,

Thanks to Randy Tanner [AFLAC] for sponsoring our Associates Appreciation & September General Membership Meeting in September. It was a really fun evening with fantastic food & music! Hope everyone will come out on Friday, October 30th for our 5th Friday Free Lunch @ SHBA office from 11:00-1:00. It will be a Tex-Mex buffet sponsored by Problem Plumbing & Sewer [James Sherrill] and Classic Closets [Johnnie Wilson]. The next day, along with the Association of General Contracotrs, we will host a UNA Tailgate party from 11:00-1:00 @ 808 Hermitage Drive sponsored by Bama Concrete, Party Pros, Kay Martin [Renaissance Realty], Brink Apartments, Shoals MPE, CHG Building Components, Rogers Group, Associated Insurors, Vulcan Materials, Coats Electric, WPI, Mike Randall [Coldwell Banker, Pinnacle Properties], and Blinds, Shades & Shutters.

In November, we will have our **Nov. 10th General Membership Meeting** at a new location – **George's 217**, a newly renovated event center with food provided by George's Restaurant. It is located at 217 Montgomery Ave., Sheffield. **Reservations will be required** for this event, so make plans now to attend.

Hope to see you at these great events!

James

James McCarley Bama Concrete









SHBA 2015 Associates Council



Chair James McCarley

Members

Dwight Berry Sachin Bhagat **Anthony Birdwell** Mike Bishop Phillip Comer **Scot Cornelius** Patricia Edwards Keith Greene Tommy Hale **Beverly Hardeman David Henry** Adam Holland Jeff Jackson Mike Losey Sandy McKinney Susie Rickard Debbie Van Kauwenberg Chris Willis Johnnie Wilson



SHBA Bulletin Board

OCTOBER

Fifth Friday Free Lunch

Friday, October 30th 11:00-1:00

Tex-Mex Buffet Sponsored by

Problem Plumbing & Sewer Classic Closets

UNA Tailgate Party

Saturday, Oct. 31st — 11:00-1:00
808 Hermitage Drive

NOVEMBER

Thursday, Nov. 10th

General Membership Meeting

George's 217 [Montgomery Ave., Sheffield]

Reservations Required

Hank Mays | Branch Manager



CrossRoads Building

Supply, Inc.

M: 256-702-6095

hank.mays@crossroadsbuildingsupply.com

Integrity † Servant Leadership † Operational Excellence

Board of Directors Meetings

Thursday, October 8th
5:30 PM
SHBA OFFICE
&
Thursday, November 3rd
6:00 PM
SHBA OFFICE

Associates Council Meetings

Tuesday, October 6th
5:30 PM
SHBA Office

&

Tuesday, November 3rd
5:30 PM
SHBA Office

Check out HBAA's new General Liability Insurance program....

In the future, this could be like our Self-Insurer's Fund for Workers' Comp Insurance that will provide insurance & dividends!

See last page of newsletter

Welcome New SHBA Members!

SEPTEMBER

A-Corp Roofing & Restoration
BUILDER [#23897]
Burton Griggs
[256] 366-8618

Sponsored by: Greg Tyon (Tyon Builders)

A & K Construction
ASSOCIATE
ASSOCIATE
Sponsored by: Nicole Creel (Sinclair-Lawrence & Associates)

Life Home Builders LLCRickey McCrelessBUILDER [#24751][256] 483-7475

Sponsored by: Patricia Edwards (Patricia Edwards & Associates)

Prestage Innovations, LLC Kyle Prestage BUILDER [#24761] [256] 394-4131 Sponsored by: Milton Hearn (M.L. Hearn Company)











Thank you! September Meeting Sponsor AFLAC, Randy Tanner

Jonathan Hooven with Atlas General Insurance has provided us with the following FAQs about the new GL program that was unveiled at the Summer HBAA Board Meeting.

General Liability Program from Atlas General / Rockingham Casualty CompanyFrequently asked questions (FAQ):

- Q: How do I get a quote for my general liability insurance?
- A: Simply contact your broker that writes your AHB Fund workers' compensation insurance.
- Q: What are the features and benefits of the Atlas/Rockingham general liability program?
- A: Broad coverage with discounts built in that recognizes HBAA member builders and remodelers are more desirable risks. Additionally, the program is only available to HBAA members so it is a valuable benefit of membership.
 - Full "occurrence" coverage with no sunset clause (a sunset clause is essentially a limitation on the time allowed to report a claim)
 - Contains built-in coverages for no extra cost that that are typically required to satisfy contractual requirements, these include: additional insured endorsements, waivers of subrogation and primary/non-contributory wording
 - We allow work completed by uninsured subcontractors; we classify and rate them as employees at policy inception, and work completed by them would be covered under our policy
 - We do not apply the *CG 22 94 Exclusion Damage to Work Performed by Subcontractors on Your Behalf.* Rather than this absolute exclusion for work completed by subcontractors, we use a special conditions endorsement to ensure that adequate risk management practices are in place when using insured subcontractors for all or a portion of the work.
 - Additional coverages are also available, such as: property insurance for any owned building, contents insurance when renting office space in a non-owned building, and contractors' equipment
 - Substantial discounts for members performing 100% remodeling or repair work
- Q: Who is Rockingham Casualty Company?
- A: Rockingham is the company issuing the general liability policies. They have been in business for over 145 years since 1869, their home office is in Harrisonburg Virginia. Rockingham's claims paying ability has been rated 'A' (Excellent) by the leading insurance company financial stability rating firm: A.M. Best Co., they have received this rating consecutively since 1986.







If you would like to advertise your business card in this Newsletter, please contact SHBA office @ 256.766.9110